Of VT&C’s 30,000 total print circulation, 15,000+ subscribers are from the manufacturing side which we have broken down into the following 37 key markets:

- Aerospace, Military & Defense, Marine
- Automotive Industry or Suppliers Exclusively to the Industry
- Bearings
- Building & Construction Including Materials
- Electrical, Passive Electronic, or Other Types of Industrial Components
- Consumer Electronic Products or Systems
- Crystals
- Compound Semiconductors
- Computers & Peripherals
- Data Storage Systems, Devices or Components, Print Heads, Recording Heads
- Decorative Coatings, Shower Heads, Faucets, Sinks, Tubs
- Food Industry for Human or Animal Consumption, Beverages, Candy, Chewing Gum
- Fiber Optic Component, Systems or Materials
- Flat Panels, Displays, Monitors, Touch Screens
- Glass: Architectural, Commercial, Consumer, Laboratory, Optical
- Holography
- Heating & Cooling: Refrigeration, Heating, Air Conditioning
- Imaging Systems
- Instrumentation
- Industrial Controls for All Industries
- Lasers, Systems, and Components, Laser Optics
- Lighting for All Industries
- Medical
- Motion Control & Robotics
- Multi-Industry Groups, Multiple Non-related Product Groups
- Optics and Ophthalmic: Lenses, Mirrors, Prisms, Materials
- Optoelectronics
- Packaging for All Industries
- Plastics
- Power Industry, Including Power Systems, Batteries, Fuel Cells
- Safety & Security
- Sensors
- Semiconductors & Other Solid State Devices
- Tool Coatings, Tools: Industrials, Consumer including Razors & Blades, Lighters, Pens
- Telecommunications
- Thin Film Coating Services, Thin Films or Thin Film Materials, Other Related Services
- X-Ray Tubes, Cathode Ray Tubes

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VT&C's print issue reaches 9,300+ key R&D scientists and engineers at the U.S. national labs, government labs, and universities. These are well-funded people who comprise many hundreds of individual research project teams, each with its own vacuum needs and applications. At NIST alone VT&C reaches 470+, with 140+ more at Brookhaven, 300+ at Argonne, 170+ at Livermore, and 160+ at Sandia.

VT&C also reaches 4,000+ industry professionals at the companies who make capital equipment and materials. This list includes Applied Materials, AJA International, Kurt J. Lesker Company, MDC Vacuum Products, Busch USA, Lam Research, KDF, Telemark, Semicore, Nor-Cal Products, Leybold USA, Pfeiffer Vacuum Inc., Accu-Glass Products Inc., Fil-Tech Inc., Materials Science Inc., ULVAC Technologies, MKS Instruments, Sumitomo (SHI) Cryogenics of America, Nano-Master Inc., R.D. Mathis Co., InstruTech Inc., Intuvac, Sierra Applied Sciences Inc., XEI Scientific, just to name a few. We reach virtually all of the major vacuum process system producers in the country. That list also includes materials suppliers, test & inspection equipment suppliers, and manufacturers’ reps and marketing professionals. Many names on this list are potential buyers for your product line.

VT&C's print magazine averages 30,000+ subscribers plus additional distribution at vacuum-centric conferences and trade shows. VT&C Digital and Weblog Announcements additionally reach 5,000+ subscribers. In addition, tens of thousands visit the online VT&C digital edition and website every month. If you need any additional information, please give us a call at 1-336-432-9627.

One popular cornerstone of VT&C is the monthly Product Showcase which features targeted product listing groupings. Each month, VT&C publishes one Product Showcase, which appears both digitally and in print. Topics include Thin Film Deposition, Coating, Cleaning & Etching Equipment; Thin Film Metrology, Measurement, Characterization and Analysis Equipment; Gas Analytical Systems Instrumentation & Metrology; Vacuum Pumps; Power Supplies; Deposition/Coating Targets, Sources & Accessories; Materials - Oils, Fluids, Lubricants, Chemicals & Gases; and many more.
Peter M Martin, Ph.D., Executive Editor
& Senior Technologist

Columns & Blog: Thin Film Technology, Surface Engineering & Back-to-Basics

Dr. Martin has been the Executive Editor for Vacuum Technology and Coating magazine since 2005, and the Thin Film Editor since 2000. He is currently an Emeritus Fellow at Pacific Northwest National Laboratory, and retired from PNNL in 2008 as a Laboratory Fellow. He worked for PNNL for over twenty nine years where he specialized in developing thin film coatings for energy, biomedical, space and defense applications. He is a SVC Mentor, Past President and Program Chair. He holds over forty five patents in the field of thin films and has won numerous national awards in thin film technology and microfabrication. He edited the totally revised Third Edition of Handbook of Deposition Technologies for Films and Coatings (Elsevier) and recently authored Introduction to Surface Engineering and Functionally Engineered Materials (Wiley/Scivener). Peter has written over 500 technical publications and given over 200 presentations, has won three R&D 100 Awards for his work in microfabrication and barrier coatings for flat panel displays, has two Federal Laboratory Consortium (FLC) awards, was selected Battelle Technology of the Year (2003) for his work with the photolytic artificial lung, voted Distinguished Inventor, and Battelle 2005 Inventor of the Year. He also teaches short courses on Photovoltaics, Smart Materials and Energy Materials and Applications. Peter's Blogs cover the basic science and technology of vacuum deposition processes.

Terrence Thompson, Technical Editor

Column & Blog: Product Showcase and Observations & Opportunities Blog

Terrence (Terry) Thompson is a technical editor for Vacuum Technology & Coating magazine. He is a microelectronics manufacturing industry veteran with more than three decades of experience in technology publishing. He served as executive editor of Wafer & Device Packaging and Interconnect magazine. and was the editor of Chip Scale Review and HDI—High Density Interconnect magazines that all addressed semiconductor chip and wafer-level test, assembly and packaging. He has also held the top editorial post with Solid State Technology and MicroLithography World magazines. He was the editorial director for Microelectronic Manufacturing & Testing (later Microelectronic Manufacturing Technology) and Hybrid Circuit Technology magazines. He also was the founder, editor and publisher of the Display Technology Report newsletter on advanced displays and related technologies. Earlier, Thompson was the editor of Assembly magazine.

Thompson conceived, organized and ran three major industry technical conferences: the Assembly Technology Expo (later the Assembly & Automation Expo, now the Automation Technology Expo), the HDI Expo and Conference, and the International Wafer Level Packaging Conference (IWLPC).

He has made technical presentations on microelectronics manufacturing at major conferences and seminars in the USA, Japan and Malaysia. Mr. Thompson's manufacturing career began as a manufacturing engineer at AT&T. He later worked at Motorola Inc. followed by General Instrument Corp. He is a Certified Manufacturing Engineer in automation with the Society of Manufacturing Engineers and also contributed chapters to the Society of Manufacturing Engineers' books on automation. Terry's Blog, Observations & Opportunities, addresses global technology and market high-growth areas for vacuum-centric processes and materials going forward.

Steve Hansen, Contributing Editor

Column: Guides to Vacuum Technology

Steve Hansen is a consultant specializing in vacuum technology related product development and education. He retired from MKS Instruments in 2009, the company he joined in 1995. In his years with MKS he was responsible for developing vacuum, instrumentation and plasma training courses as well as MKS’ line of vacuum and plasma training equipment. He was also responsible for the calibration product line and the US service operations for several of the company’s product lines. Steve’s background also includes many years in the semiconductor industry where he was involved in process development.

Matthew R. Linford, Ph.D., Contributing Editor

Column: Characterization of Thin Films and Materials

Matthew R. Linford received his B.S. in chemistry from BYU. He then obtained an M.S. in Materials Science and a Ph.D. in Chemistry from Stanford. His post-doc was at the Max Planck Institute of Colloids and Interfaces in Germany. He is now a professor in the Department of Chemistry and Biochemistry at Brigham Young University. Linford has nearly 250 publications. He is an editor of Applied Surface Science, an Elsevier journal with an impact factor of 2.7. He is a fellow of the American Vacuum Society. From Google Scholar, his h-index is 30 and his i10-index is 69. Linford’s research focuses on the development and characterization of new materials for separation science and for data storage, and on mathematical methods for data analysis.

Robert (Bob) A. Langley, Ph.D., Associate Editor

Retired from Oak Ridge National Laboratory in 1994 and Sandia National Laboratories in 1999. He has performed research in the fields of atomic and molecular physics, solid state physics, material science, vacuum science and technology, upper atmospheric phenomena, fusion power, and high-energy accelerators and published over 130 scientific papers. He is associate editor of Vacuum Technology and Coating magazine, teaches vacuum related courses for American Vacuum Society and Society of Vacuum Coaters, served on the Board of Directors of the AVS, served as Chairman of the AVS and the IUVSTA Plasma Science Divisions, and consults on vacuum science and technology, and microwave material processing.
Abhijit Biswas, Ph.D., Contributing Editor
Column: Nanotechnology

Abhijit is an entrepreneur and a scientist. He has published 100+ papers in international journals and three text books in electrical engineering and holds several patents. He was Associate Professor in Electrical Engineering in the Center for Nano Science and Technology at the University of Notre Dame, Indiana. He has several years of experience in scientific research initiatives and leading research projects in nanocomposite, materials for sustainable energy and materials for biomedical applications and nanotechnology in various academic settings. He is a member of the editorial board of Particulate Science and Technology Journal and Journal of Advanced Mechanical Engineering. Abhijit has been on the US National Science Foundation’s proposal review panel in engineering and an invited reviewer for research proposals in science and engineering for the Romanian Research Council in Romania and the Technology Foundations in the Netherlands. He has presented numerous invited and keynote talks at national and international meetings in the areas of nanoscience and nanotechnology, and has directed several nanomaterials R&D programs with budgets totaling over $10 million that have been funded by the Department of Defense and other Federal Agencies in collaborations with university, industry and government lab partners. In addition, Abhijit has been a reviewer and adjudicator of more than 30 international journals in nanotechnology, medicine, biology, physics, chemistry, materials science and engineering. Abhijit co-founded two companies. He can be reached at abbt@yahoo.com

Ilker Bayer, Ph.D., Contributing Editor
Column: Nanotechnology

Dr. Ilker S. Bayer is a Researcher at the Smart Materials Group at the Italian Institute of Technology in Genova and a visiting Professor at the University of Virginia, Department of Mechanical and Aerospace Engineering. He obtained his PhD degree on Mechanical and Industrial Engineering from the University of Illinois. Later on he worked as a post-doctoral researcher at the University of Alaska-Fairbanks on polymer nanocomposites and applications and returned to the Aerospace Engineering Department at the University of Illinois. Between 2008-2010 he worked at the University of Illinois at Urbana-Champaign as a research assistant professor in the Department of Mechanical and Aerospace Engineering before joining IIT in 2010. Dr. Bayer’s current research interests include fabrication and characterization of functional polymer nanocomposites, preparation and characterization of biomaterial nanocomposites for antimicrobial applications and drug delivery, processing of novel cellulosic materials, new generation polymer blends and surface modification and functionalization. Dr. Bayer advises a number of graduate students and post doctoral colleagues. He has published over 80 research papers and holds several patents.

Narendra Parmar, Ph.D., Contributing Editor
Column: Nanotechnology

Narendra Parmar received his Ph.D. degree in Physics from the Department of Physics and Astronomy, Washington State University (WSU), Pullman in 2012 specializing in ZnO semiconductor crystal. In his Ph.D. thesis work carried out under the supervision of Prof. Kelvin Lynn, he worked on defect engineering and p-type doping of ZnO bulk single crystals grown by melt, hydrothermally as well as chemical vapor transport methods. He gained considerable expertise on post growth thermal processing and doping methods in order to manipulate the electrical behavior and achieve p-type doping of ZnO crystals. He has several years of experience in the design, development and utilization of hardware and software for scanning probe techniques, UHV systems and many complementary spectroscopic characterization techniques. Dr. Parmar continued his work on ZnO as a post-doctoral fellow in the same group at WSU and his recent results could potentially lead to breakthroughs in p-type conduction in ZnO.

Abhijit Biswas, Ph.D., Contributing Editor
Column: Photonics and Microelectronics

One goal of VT&C is to keep readers informed on new and advancing technologies. Nanotech and Biotech Columns were introduced several years ago with great success and we also include papers by guest authors on advanced coating. Building on this, we introduce a new Column by Dr. Biswas, Photonics and Microelectronics, which further broadens the scope of VT&C. These fast growing technologies form the basis for integrating photonic and microelectronic devices. Microelectronics uses vacuum technology for the microfabrication techniques and processes instrumental in creating bioMEMS devices. BioMEMS offers potential for expanding the horizons and scope in the fast growing microelectronics-photonics integration sector that will impact a vast array of industries. These novel techniques allow researchers to create a more physiologically relevant environment, promoting new devices for life saving or enhancing applications. Proof-of-concept bioMEMS devices must be tested for the operational reliability for these technologically significant devices. Addressed is the need for simplifying and standardizing BioMEMS tools. The BioMEMS field is growing rapidly, and we anticipate practical applications of BioMEMS devices soon. This keeps VT&C readers aware of new developments in these technologies. We hope you find this new Column informative and stimulating.
Megha Agrawal, Ph.D., Contributing Editor

Column: Vacuum Advances in Biotechnology

Dr. Megha Agrawal received her Ph.D. in Biotechnology from the Indian Institute of Technology at Roorkee, which is one of the premier institutions in India with an outstanding reputation across the globe. She won a highly competitive research award given by the Council of Scientific and Industrial Research in India to carry out her PhD work. Dr. Agrawal’s research on resveratrol has provided novel pathways to develop new therapeutics to combat neurodegenerative disorders. During an active research career of more than a decade, Dr. Agrawal has made significant contributions to develop a rapid, cost effective and more sensitive mechanism based in-vitro model of ischemic stroke as first tier of screening of neuroprotective drugs for their anti-stroke potential. Her research has impacted significantly to initiate new areas in neurodegeneration, neuroprotection and novel approaches to treat cerebral stroke related injuries and prevention. Currently, she is a Research Assistant Professor of Biology at the University of Arkansas at Little Rock (UALR) in the United States. Based on her international reputation, she was awarded a corporate grant to support her research in neuroscience at UALR. Prior to joining UALR, she worked as a scientist in the School of Medicine at the University of Florida at Gainesville and later at the Children’s National Medical Center in Washington DC, where she worked on how placental derived hormones affect neurodevelopment. Dr. Agrawal’s research has been well cited. She has published in internationally prestigious scientific journals in the field of biotechnology, neuroscience, stroke and molecular biology and biochemistry. She has also been invited to give several talks at national and international meetings. Besides research, she has considerable experience in writing research grant proposals and has been an invited reviewer for a number of international journals in medicine, neuroscience and biology. Dr. Agrawal also serves as an Editorial Board Member for ‘Frontiers in Molecular Bioscience’, a Nature-Frontier publishing group.

Shyamasri Biswas, Ph.D., Contributing Editor

Column: Vacuum Advances in Biotechnology

Dr. Shyamasri Biswas received her Ph.D. in Biotechnology jointly from Banaras Hindu University, India and the University of Potsdam in Germany in 2003. She was awarded the prestigious German Academic Exchange Service (DAAD) sandwich model international scholarship and carried out her Ph.D. thesis work in the Department of Physical Biochemistry at the University of Potsdam, Germany. She also received the Council for Scientific and Industrial Research fellowship in India. Dr. Biswas has held research positions in protein biochemistry, structural biology, biotechnology and molecular biology at top-tier US institutions. Her most recent affiliation has been with the University of Florida where she has worked as a postdoctoral scientist in the Department of Biochemistry and Molecular Biology. Dr. Biswas has published over twenty peer-reviewed research papers in prestigious international journals in the field of biotechnology that include Nature Structural Biology, Journal of Biological Chemistry, Structure and Biochemistry. She has also given several talks at national and international meetings and has been an invited reviewer for a number of international journals. Dr Biswas has used high vacuum and ultra-high vacuum synchrotron facilities for her protein crystallography work. High resolution protein structures were solved using synchrotron light source which facilitated drug design against clinically relevant proteins. In addition she has also utilized low vacuum equipment like mass spectrometer, FPLC and CD for characterization of proteins.
New for SVC Exhibitors!
March 2020 Product Showcase

Vacuum Hardware:
Valves, Chambers, Feedthroughs,
Seals, Flanges, Fittings &
Related Components

Product Descriptions
The product descriptions include features, technical data, and selection information. For more information, contact the manufacturer or supplier.

100 word Product Showcase with color photo and booth number.
Free to all advertisers /$395 non-advertisers

Contact Gregg Hutchings for further information
Phone: 1-203-606-5773  |  E-mail: Gregg@vtcmag.com

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## VTCMAG.COM BANNER POSITION & SPECIFICATIONS

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For more information contact Gregg Hutchings  
Phone: 1-203-606-5773 | E-mail: Gregg@vtcmag.com
# VACUUM TECHNOLOGY & COATING’S 2020 PRODUCT SHOWCASE & EDITORIAL CALENDAR

January 2020, subject to change

<table>
<thead>
<tr>
<th>ISSUE DATE</th>
<th>PRODUCT SHOWCASE/EDITORIAL FEATURE</th>
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</table>
| January 2020 | Heaters, Furnaces, Ovens, Chillers, Coolers, Accessories and Services for Vacuum Processing  
Showcase describes furnaces, heaters, ovens, chillers, coolers, cryotrap, cryo-technology and related products including  
cold boxes, cold cabinets, cold traps, connectors, cryocoolers, cryo-technology, cryostats, dewars, fittings, heater modules,  
heat exchangers, liquefiers, etc. for a wide variety of vacuum-centric process applications. |
| February 2020 | Deposition, Coating, Cleaning & Etching Processing Equipment  
Includes sputtering, evaporation and coating plus plasma cleaning and etching systems. |
| March 2020 (SVC TechCon) | SVC Special Showcase Issue  
Includes: photo, headline, 100 words of text, contact information  
(company name, contact, phone, email and website) |
| April 2020 | Vacuum Hardware: Valves, Chambers, Feedthroughs, Seals, Flanges, Fittings & Related Component  
Includes valves, chambers, feedthroughs, seals, flanges, fittings, handling-manipulation equipment, collars, adaptors,  
bellow, viewports, traps, piping and other related hardware. |
| May 2020 | Power Supplies, RF Generators & Accessories for Vacuum Thin-Film Deposition and Coating  
Includes power supplies used in a wide variety of vacuum-based production deposition and coating applications. |
| June 2020 (Semicon West) | Materials: Oils, Fluids, Gases, Chemicals & Lubricants  
Includes vacuum fluids, oils, lubricants, metals, ceramics, chemicals, gases and other materials used in vacuum  
processing equipment operation, installation and maintenance.  
*Note: Deposition & Evaporation Sources & Materials will be covered in September 2019* |
| July 2020 | Thin-Film Deposition Rate Monitors & Controllers  
Describes thin-film deposition rate and thickness monitors, optical monitors, etch monitors, deposition controllers,  
quartz crystals sensors, and related products. |
| August 2020 | Gas Analytical Systems, Instrumentation, Metrology, Control, Handling & Distribution  
Gas analytical instrumentation for production, R&D and other vacuum applications: sophisticated gas analytical systems  
and subsystems/accessories/components including MFCs, RGA, vacuum gauges, leak detectors, mass spectrometers  
and gas chromatography systems. Includes cabinets, piping, manifolds, purification and distribution of high-purity gases  
as well as exhaust conditioning and gas scrubbers for production, IC fab and R&D processes. |
| September 2020 (AVS Symposium) | Deposition & Evaporation Sources and Materials  
Includes sputtering and evaporation sources, ion sources, cathodes, coatings and other materials used for various  
deposition and coating applications. |
| October 2020 (MRS Fall Meeting) | Deposition, Coating, Cleaning & Etching Vacuum Processing Equipment  
Includes sputtering, evaporation and coating plus plasma cleaning and etching systems. |
| November 2020 | Thin & Thick Film Metrology, Measurement, Characterization & Surface Analysis Equipment  
Includes thickness, flatness and hardness testers, surface science analysis, ellipsometers, spectrometers, film characterization/uniformity testers, surface profilometers, film stress analysis and related instrumentation/metrology products. |
| December 2020 | Vacuum Pumps  
Covers the wide variety of roughing pumps, high-vacuum pumps, very-high-vacuum pumps, cryopumps including  
vacuum pumps used in all manufacturing processes and R&D applications. |

Product Showcase Listing fee waived for Advertisers, $395 for non-Advertisers. Contact Andrew Cowan for further information.

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**Product Submissions & Information for VT&C Product Showcases**

Terrence Thompson, Technical Editor  
Phone: 1-847-515-1255 • E-mail: tethompson@aol.com

www.vtcmag.com
March 2019

Profile Views
VTCMag.com users that clicked to view the company's profile page

Website Clicks From Profile
VTCMag.com users that clicked the company website link from the VT&C profile page

Website Clicks from Buyer's Guide
VTCMag.com users that clicked the company website link from the VT&C Buyer's Guide Page

Website Click from Ad List
VTCMag.com users that clicked the company website link from the Ad List Page

Clicks from Product Showcase
VTCMag.com users that clicked the company product showcase listings

Website Click from March Digital Magazine
Visitors to the Digital Magazine that clicked the company print ad

Website Click from Catalog & Literature
VTCMag.com users that clicked the company website link from the Catalog & Literature listings

Web Banner Activity
Jan-2019
Feb-2019
Mar-2019
## E-PRINT PROGRAM

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**Web Banner Activity**

- Jan-2019: Impressions 52,237, Clicks 41
- Feb-2019: Impressions 32,941, Clicks 44
- Mar-2019: Impressions 31,061, Clicks 34
Introducing the NEW

444Plus 1-Year Program

(package price)

Included in the program is the choice of:

➤ 4 1/4 pg ads ................... $10,000 Gross
➤ 4 1/3 pg ads ................... $13,000 Gross
➤ 4 1/2 pg ads ................... $16,000 Gross

What you get:

➤ Each package includes 4 months of banner advertising in either the leaderboard or skyscraper banner positions
➤ 4 Product Showcase listings in the months related to the company's products/services
➤ Company profile in the VTCMag.com Advertiser List and Index, Company listing in the Buyer's Guide, and activity tracking.

Online-Print Value Program

To qualify for the Buyer's Guide Print & Online Program you must:

• Advertise 3x or more with 1/2 page print ads or larger
• OR 4x or more for 1/3 page or 1/4 page print ads

What you get:

• No Charge for print Product Showcase Listings
• Eligible for Product Showcase Listings in Featured Showcases section on VTCMag.com
• Online Buyer’s Guide Listings
• Company profile on VT&C online Profile page
• Listings on our Ad List and Ad Index webpages
• Ad stats reports

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www.vtcmag.com
PRINT AD SPECIFICATIONS

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<tr>
<td>(BLEED)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Trim plus 1/8 all around for bleed)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>† Safety = 7 × 4 7/8 centered within 7 7/8 × 5 7/16</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1/3 PAGE VERTICAL:</td>
<td>2 3/16</td>
<td>10</td>
</tr>
<tr>
<td>1/3 PAGE HORIZONTAL:</td>
<td>4 5/8</td>
<td>4 7/8</td>
</tr>
<tr>
<td>1/4 PAGE:</td>
<td>3 1/2</td>
<td>4 7/8</td>
</tr>
</tbody>
</table>

*Standard ad sizes in inches. †Live matter: For safety, keep at least .375” from trim.
†Please contact Andrew Cowan for further information.

For all production related questions please e-mail or call our production department:
E-mail: sue@taube-violante.com
Phone: 203-849-8200

MATERIAL HANDLING:
E-mail preferred, for very large ad material, please contact Production for FTP instructions.
Please Note: All PRINT material to be provided as CMYK files. Any print ad materials provided with PMS or RGB color(s) will be converted to CMYK. Publisher not responsible for match colors.

PRINT AD RATES (EFFECTIVE NOVEMBER 1, 2019)

<table>
<thead>
<tr>
<th>1 TIME</th>
<th>3 TIMES</th>
<th>6 TIMES</th>
<th>9 TIMES</th>
<th>12 TIMES</th>
<th>24 TIMES</th>
</tr>
</thead>
<tbody>
<tr>
<td>4 color</td>
<td>$6,200 Gross</td>
<td>$6,000 Gross</td>
<td>$5,550 Gross</td>
<td>$5,520 Gross</td>
<td>$5,400 Gross</td>
</tr>
<tr>
<td>4 color</td>
<td>$4,900 Gross</td>
<td>$4,700 Gross</td>
<td>$4,500 Gross</td>
<td>$4,400 Gross</td>
<td>$4,200 Gross</td>
</tr>
<tr>
<td>4 color</td>
<td>$2,990 Gross</td>
<td>$2,950 Gross</td>
<td>$2,800 Gross</td>
<td>$2,750 Gross</td>
<td>$2,650 Gross</td>
</tr>
<tr>
<td>4 color</td>
<td>$2,200 Gross</td>
<td>$2,080 Gross</td>
<td>$2,020 Gross</td>
<td>$2,000 Gross</td>
<td>$1,970 Gross</td>
</tr>
</tbody>
</table>

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PRODUCTION DEPARTMENT:
(Insertion Orders AND Material)
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